

# Wound Care Practice Realizes 2x Growth with Enabli Health Tech-Enabled Workforce Partnership

## THE PROBLEM

A New Jersey specialist practice found themselves **struggling to scale** their visits to skilled nursing facilities. The nature of the wound specialist practice sent providers to **multiple locations** that leveraged **disparate EHR systems**, making note completion difficult. Rounding summaries, orders, and treatment plans often had to be typed up and sent to facilities after their visits, greatly reducing the practice's reach and impact.

## THE PARTNERSHIP

The practice leveraged Enabli Health to add **tech-enabled support** and **allied health members** to their team. Armed with AI support in the field, teams were able to capture and complete patient notes in the field. Allied health support staff further assisted with communications and administrative tasks to help scale the business. After a three week pilot at four locations, **the practice expanded their Enabli Health partnership** to capture all 15 of their customers. Now, they've grown to serve **more than 45 locations** and added **four more full time providers**, all thanks to Enabli Health.



## THE PARTNERSHIP WITH ENABLI HEALTH

**PILOT: DECEMBER 2025**

**4** LOCATIONS      **1** PROVIDER

**LAUNCH: MARCH 2025**

**15** LOCATIONS      **4** PROVIDERS

**2x**  
**PARTNERSHIP GROWTH BY AUGUST 2025**


**GROWTH: JANUARY 2026**

**45** LOCATIONS      **8** PROVIDERS



TECH-ENABLED TEAM MEMBERS

- ✓ Equipped with SpekeAI for seamless clinical notes
- ✓ Provide physician support while documenting
- ✓ Review clinical notes with firsthand knowledge
- ✓ Upload pre-charting in preparation for rounding




ALLIED HEALTH PROFESSIONALS

- ✓ Reduce physician admin time by 50%
- ✓ Improve physician satisfaction and retention
- ✓ Pre-professional workforce eager and invested
- ✓ Reduce total cost of care with increased revenue



# THE RESULTS: MORE EFFECTIVE CARE TEAMS

## CUSTOMIZED TASKS MANAGED BY ENABLI TEAM MEMBERS

- ✓ Live rounding with providers
- ✓ Leveraging Speke AI for note capture
- ✓ Keep wound assessment up to date
- ✓ Maintain treatment documentation
- ✓ Manage communications with locations
- ✓ Comprehensive procedure documentation
- ✓ Real time preliminary documentation
- ✓ Initiate patient onboarding in EMR
- ✓ Maintain documentation across platforms
- ✓ Finalize records in preparation for billing
- ✓ Review summary reports



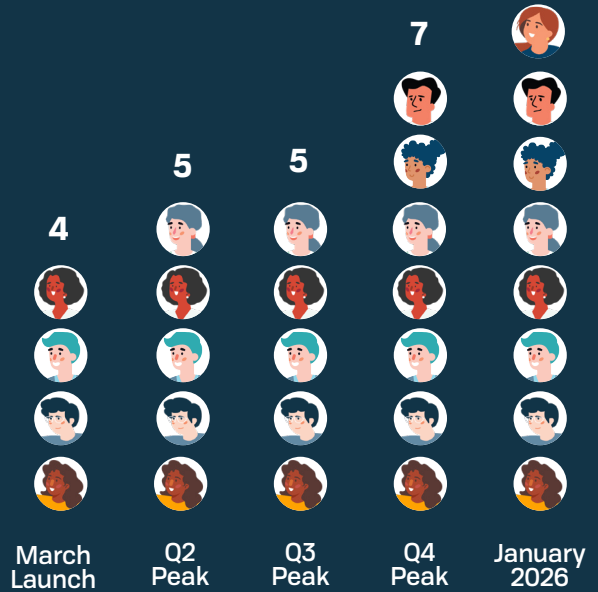
## CONTRIBUTING ROI FACTORS

- + INCREASE IN FACILITIES ROUNDED 16
- + INCREASE IN HOME VISITS 3
- + AVERAGE TREATMENTS /FACILITY/WEEK 21
- + TOTAL INCREASE IN TREATMENTS 349
- + AVERAGE REIMBURSEMENT

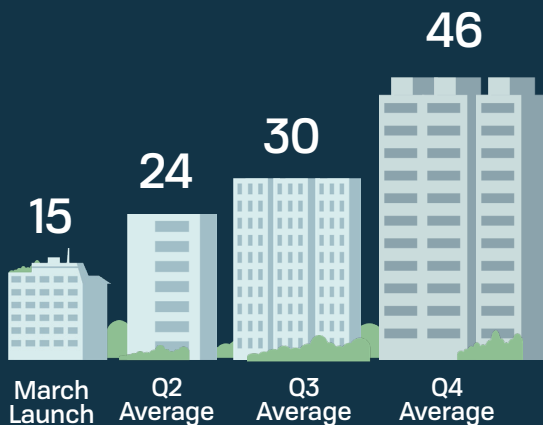


**\$32,000** weekly ROI  
**\$1.6M** annual ROI

## PROVIDER GROWTH 8



## 2025 LOCATION GROWTH



## 2025 MONTHLY PATIENT GROWTH

